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## **PROLIFICS TEAMS WITH IBM IN MULTI-YEAR SERVICE AGREEMENT**

Prolifics to Provide Services for WebSphere Software Platform

**New York - November 2, 2000** – Prolifics®, an international e-business solutions provider, today announced a multi-year agreement with IBM to be a primary subcontractor for providing WebSphere® software platform services to IBM's customers. As part of the agreement, Prolifics has agreed to deliver specialized WebSphere training, architecture, integration, development and deployment services. Prolifics, headquartered in New York City, where there is significant demand for the delivery of enterprise-level, mission-critical WebSphere applications, will supply IBM with thirty highly specialized WebSphere consultants.

"The WebSphere software platform, recognized for its outstanding performance, reliability and scalability, and its end-to-end e-business support, is rapidly being adopted by major corporations everywhere," said Paraic Sweeney, vice president of marketing, WebSphere Software Platform, IBM. "Therefore IBM is working with companies like Prolifics to ensure their client's success in deploying robust e-business systems on-time, on-budget and to specification."

In order to provide customers with the highest degree of customer satisfaction, IBM created a strict series of certifications and specifications for service vendors to attain. Prolifics met these specifications and developed a core practice around the creation and delivery of Enterprise JavaBean (EJB) business components and IBM WebSphere distributed applications.

"In addition to its WebSphere competency, Prolifics has a 22-year wealth of technical and business expertise building high-performing, transactional systems for major companies in finance, telecommunications, healthcare, government, manufacturing and insurance industries," said Frank Vafier, CEO of Prolifics. "Prolifics has helped companies like iDC quickly move to an ASP (Application Service Provider) business model by implementing a web solution managed by WebSphere, companies like Thrifty Car Rental deploy a 24x7 worldwide reservation system, and companies like GTECH run 70% of the world's lottery system."

"To ensure success, we have developed best practices, methodologies and technology enablers that minimize risk, decrease time-to-market and reduce costs," said Nicolas Jabbour, VP of eSolutions, Prolifics. "Prolifics' technical expertise includes EJB construction, Java and C programming, and XML-based application integration. Prolifics also has specialized skills in re-engineering systems making them adaptable to a changing business and technical climate, while also leveraging existing intellectual property, such as C/C++ business logic and BEA Tuxedo application services."

### **About IBM's (NYSE: IBM) WebSphere Software**

WebSphere is Internet infrastructure software -- known as middleware -- that enables companies to develop, deploy and integrate next-generation e-business applications, such as those for business-to-business e-commerce. WebSphere supports business applications from simple Web publishing through enterprise-scale transaction processing. WebSphere transforms the way businesses manage customer, partner and employee relationships. More information about the WebSphere software platform is on the web at <http://www.ibm.com/websphere>.

**About Prolifics**

Prolifics ®, a JYACC company, was founded in 1978 in New York City to address the need to build complex applications for Financial Services firms on Wall Street. Over the years, Prolifics has grown to have a worldwide position as a leader in web-based component architectures and back-end integration strategies, serving more than 1500 customers worldwide, including JP Morgan, Fidelity, Lucent, DaimlerChrysler, Deutsche Telekom, SNCF, US Department of the Interior, AT&T, DHL, Kraft Foods, NASA, United Nations, Nortel, Thrifty Car Rental and others. Having over 20 years of experience solving business problems with technology solutions, Prolifics has an industry-high 96% success rate of delivering systems on-time and on-budget. For more information, visit our website at <http://www.prolifics.com>.

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